

PACIFIC

FUELHAUL Ltd.

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COMP



PFH Specialise In Carting



3.9 Billion
litres of fuel
delivered annually



17+
Million

kilometres travelled
annually



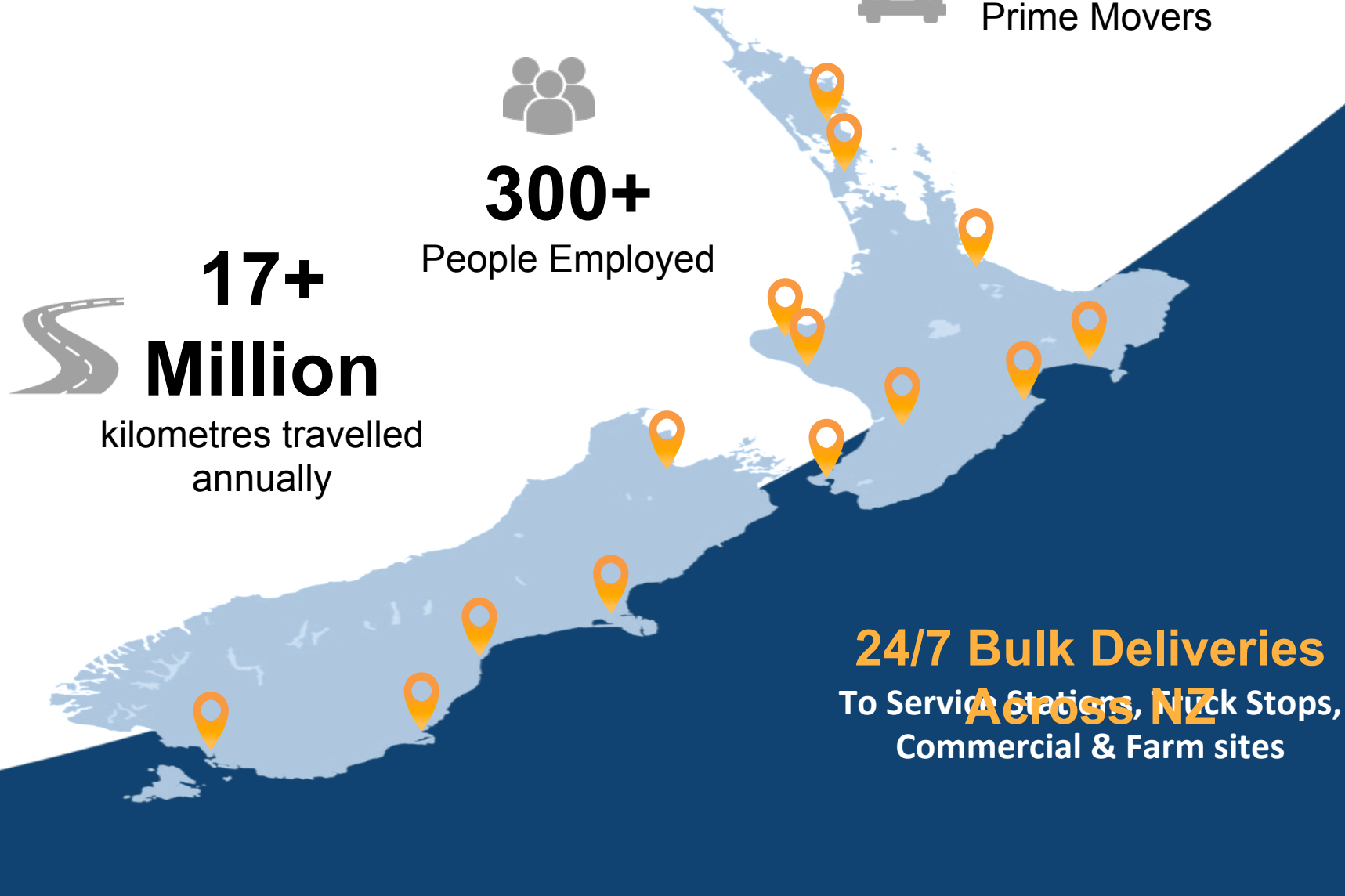
300+

People Employed



178

Prime Movers



24/7 Bulk Deliveries
To Service Stations, Truck Stops,
Across NZ
Commercial & Farm sites

Key differences between NZ and Australia

- NZ has smaller scale economy
- Logistics challenge to maintain fuel supply's throughout the country due to:
 - small import numbers
 - only 1 refinery



NZ Experience

Typical NZ vehicle configurations:

- Truck and dog (20 and 23m)
 - weight limits between 46 and 57t Gross
- 20-23m B Train
 - weight limits between 44 – 50t Gross
- Tri and Quad Axle semi's
 - weight limits between 39 – 49t Gross (Depending on Prime Mover being 6x4 or 8x4)



Service Requirements:

- Generally every 10,000km intervals
- 100,000km for C Service



PFH Tanker Fleet



NZ Experience

NZ operates a Operator Rating System (ORS):

- Point system to rate transport operator performance
- Determined from road side inspections and Certificate of Fitness assessments
- 5 Stars being the best rating
- Pacific Fuel Haul operates at a 5 Star rating as well as having the option for 6month or 12 month Certificate of Fitness.

Technology – NZ Operators use:

- ERoad – GPS as well as an automatic Road User purchase tool
- DriveCam – in-cab video event recorder
- Seeing-eye – fatigue detection solution

Used to ensure HSSE and driver well being are at the forefront of what we do.



Road Safety - Eliminating Virtual Speeding

- In October 2014 we challenged ourselves to eliminate all virtual speeding
- Identified majority of our virtual speeding events related to small errors of judgement during the changing of speed zones when entering or leaving cities
- Focus on leadership & employee engagement
- 86% reduction in virtual speeding
- ERoad has confirmed we are in the top 1% of transport companies, using the ERoad Platform, for virtual speeding performance



Brake Fleet Safety Awards



2017 Australasian Fleet Safety Awards

- Road Risk Manager of the Year Award (Winner – PFH General Manager)
- Company Driver Safety Award (Highly Commended)



Learning Opportunity

Develop a partnership between a NZ and Australian company to assess difference's between the transport systems and technology used to maximize performance efficiencies for both fleet and clients.

Examples areas to look at:

- Load Size (Fleet and Customer site tanks)
- Fleet optimization tools for delivery, pick up and off-road servicing
- Driver performance and best engagement practices
- Delivery performance and bench mark used in Australia and New Zealand for measuring