

# OAMPS Insurance Brokers Dangerous Goods Forum

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20<sup>th</sup> October 2010

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# OAMPS' involvement in today's forum

- The space we occupy within the dangerous goods industry
- Overview of 15 years of incident data
- Our wish list – direction going forward

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# OAMPS & the dangerous goods industry

- Associated with the dangerous goods industry since 1976 in both underwriting and insurance broking
- We started life as Oil Agents Mutual Provident Society (OAMPS) supporting the needs of the fuel distributors of Australia
- Offering a leading edge insurance product lead by \$100 Million+ liability cover
- Environmental cover critical

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# OAMPS & the dangerous goods industry

- Our strength is the safety net we have created within an amazing network
- It is not by accident that the majority of the dangerous goods industry has some interaction with OAMPS
- We became a Wesfarmers company four years ago

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# OAMPS: the extra dimension

- We offer the industry more than insurance
- Strong relationship – ACAPMA and NBTA
- 24/7 emergency response in partnership with ISS Response
- Interaction with Brian O'Connor and Peter Dwyer of CROIERG triggered today's proactive involvement in emergency response

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# OAMPS: the extra dimension

- Strong support from aviation, watercraft and gas industry experts
- Backup support from Coffey Environments, Transpacific and TressCox re. legals
- These relationships create our safety net giving us the confidence to offer professional support to:
  - AFAC and State fire authorities
  - EPA
  - WorkCover
  - State and local government
  - Road authorities

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- The recent national accreditation of the Dangerous Goods Road Transport Emergency Recovery Operations course is a perfect example of what can be achieved when an industry works together

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# How do we see ourselves?

None of what we have achieved could happen without the support of the insurance industry

## Our challenge – each year

- A high risk industry operating in a public place
- Promote the values to insurers of participation in a positive, professional and compliant industry

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# How do we see ourselves?

- What has not helped in recent times is the creation of massive financial loss through management failure at the highest level:
  - BP credibility in Gulf crisis
  - Visy – Amcor price fixing debacle
  - Black Saturday
  - Sporting scandals
- Human, more than natural disasters have torn billions from international insurance markets

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We are fortunate we have the continuing support of:

- Lumley
- QBE
- NTI

In order for us to continue to expect insurers to underwrite this industry, they are entitled to expect quality management and basic compliance

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## *Time to start praising those who lead*

- Minitankers Australia – Refuelling Solutions are one of OAMPS' long term relationships
  - Highly professional and compliant
    - Customer solutions are outstanding
  - They are part of our safety net
  
- When it comes to supporting industry concepts they are always first to put their hands up

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- It is all about industry working together

*My biggest disappointment is when I get a call from the EPA asking why we are not involved. There are still operators out there not understanding their basic obligations.*